



CONTRACTOR QUARTERLY

PRODUCT SPOTLIGHT



LEPAGE TITEFOAM

LePage TITEFOAM is a family of polyurethane-based insulating foam sealants that expand to fill, seal and insulate gaps and cracks, inside or out. LePage TITEFOAM products are white polymer foams based on purified and concentrated ingredients that provide 4x more density versus conventional foams for better durability and insulation. They are easy to use and apply, and provide a long-lasting durable seal from the elements. LePage TITEFOAM insulating foam sealants have excellent adhesion on most building materials including, wood, concrete, stone, and metal - and do not contain CFC-propellants. Available in Gaps & Cracks Straw-Grade, new Gaps & Cracks Gun-Grade and new Big Gaps.

onward

DECORATIVE BARN DOOR HARDWARE

Onward Hardware offers a wide variety of decorative barn door hardware. Choose from our selection of 12 models to make a statement as unique as your client is. Add style while gaining space while eliminating the out swing of a standard door.

The visible steel hardware set is designed for easy installation on an existing door opening from 24" to 40". Each kit is equipped with an anti-derailment device creating a jump-proof system. Door thickness requirements are 1-3/8" to 1-3/4" with a load capacity up to 175 lb. Each kit includes all mounting hardware. One kit holds one single door. Should two doors be required, a second kit can be used with our connector (not included in kit) to create a seamless connection to not affect the function of the product.

We also offer a wide range of accessories, including: soft-close mechanism, decorative pulls, rail connectors, wall and floor-mounted door guides and locks.

The Decorative Rail System is very durable and intended for interior residential use.





THE OWENS CORNING® COMFORTSHIELD™ SYSTEM

The Owens Corning® ComfortShield™ system provides superior heat, air and moisture control helping deliver an excellent indoor living experience. The system provides complete enclosure solutions from the basement to the roof using high quality durable products and components. Optimizing the levels of insulation within the home increases the homeowner's comfort, not only by eliminating cold spots, but also controlling noise pollution all while improving indoor air quality. In addition, homeowners will enjoy reduced heating and cooling costs, and have a competitive advantage at resale time.

As a contractor or builder, building with the ComfortShield™ system provides you with differentiated value in the marketplace and can be leveraged as a selling feature to potential homeowners by using certified products for certified system performance. The complete building envelope solution from the basement to the roof provides management of the heat, air and moisture systems and can reduce construction risk and minimize costly callbacks and repairs. Optimizing the building envelope performance helps meet critical first steps on the journey towards building affordable net-zero-energy-ready homes. Be a leader in your industry!

THE PINK PANTHER™ & © 1964 -2018
Metro-Goldwyn-Mayer Studios Inc. All Rights Reserved.



KAYCAN

COLOUR TRENDS 2019

In **LIVING** Colour

www.kaycan.com

MANOR

BOULDER GREY

URBAN BLUE

CABOT BLUE

COBALT

CHARCOAL

At Kaycan, we believe that colour has the power to bring your customer's dream home to life. That's why we take the time to track design trends, shifts in demographics and their impact on architecture. This upcoming year, colour trends reflect the current push towards darker, richer shades. The following colors are predicted to be the most sought after in 2019.

Let's dive in...



Rest assured these colours will stay as bold and true as when they first installed on your customer's home. Our commitment to colour has led our research and development team to develop **Helios™ Technology**, allowing homeowners everywhere to "indulge in dark, bold vinyl colours".



BUILT GREEN CANADA TAKES STEP FORWARD IN WATER CONSERVATION

Partnership with Green Builder® Coalition brings first performance-based water rating to Canada



November 8, 2018—
Built Green Canada has
partnered with the Green
Builder® Coalition to
bring performance-based

water efficiency to Canada through its third-party certification programs' water conservation section.

Though parts of Canada, and the world, we are increasingly experiencing droughts, and freshwater ecosystems are shown to be under stress. Water conservation in the residential building industry has not received the attention energy efficiency has even though they are both connected and significant; in this respect, the Water Efficiency Rating Score (WERS)® is a step forward.

WERS is based on measurable parameters, along with a scoring scale of zero to 100, zero being the most desirable. Indoor water use includes: the main plumbing fixtures of toilets, showers, lavatory and kitchen sinks, clothes washers and structural waste. WERS also includes the ability to account for all outdoor water use, as well as reuse via rainwater, greywater and blackwater catchment calculations. Depending on the verified filtration methods for rainwater and greywater, they can be used to offset indoor water use. Additionally, any remaining unused rainwater, greywater and/or blackwater (if applicable) can be credited to potential outdoor use.

"Industry and all orders of government increasingly are focused on the reduction of greenhouse gas emissions (GHGs) and, in the residential building sector, the emphasis is on improving the energy performance of buildings," says Built Green Canada's chief executive officer Jenifer Christenson. "While energy efficiency is an essential component of sustainable building practices—and our programs—we want to broaden the conversation and shine a light on a more balanced approach that also includes indoor air quality, waste management, and water conservation—some of the key areas of our programs. Despite Canada's water endowment, we are not immune to water shortages and periods of drought. Moreover, reductions in water usage will save energy, further contributing to the decrease in GHGs."

Built Green Canada recognizes the pressure on municipalities to supply water to households: managing water demand and financing, building and repairing water infrastructure is a priority. The reduction in water usage can help lessen a number of challenges, including water shortages and increased energy consumption to pump and treat water, pollutants in water bodies, and the expansion of water and wastewater infrastructure. A focus on water conservation helps reduce the load on civic infrastructure: a reduction that can result in a significant financial savings while supporting climate mitigation targets.

"Water shortages and droughts don't adhere to boundaries, so taking WERS beyond the borders of the United States is a natural progression for the program," said Mike Collignon, executive director of the Green Builder® Coalition. "I've long felt that the policies and incentives that can be linked to WERS are equally applicable, and potentially more essential, outside the United States. We're excited to partner with Built Green Canada on this journey."

The WERS tool will be Canadianized in the coming months, verifier training will occur in the spring, and Built Green is encouraging trials through 2019 for its single family, renovation, and high-density programs. Builders will earn points toward their BUILT GREEN® home certification, while being able to understand the overall performance of their projects' water use and make smart choices on the products they incorporate into their builds—and pass along the associated benefits to their customers.

The BUILT GREEN® Single Family and Renovation programs already utilize Natural Resources Canada's EnerGuide label, which calculates the build's energy efficiency and helps builders and homeowners understand how the home's energy is being used—much like WERS does for water usage.

To learn more about WERS, visit www.wer.us.

